

Media Release 08/05/2025

Iress adds The Exeter's Real Life product to The Exchange

Iress today announced that UK health and life insurer The Exeter has made its Real Life product available through The Exchange.

The Real Life product from The Exeter offers life Insurance cover for people with no pre-existing conditions, right through to those with serious or multiple health conditions. Advisers can now access this product and The Exeter's income protection product, Income First, via The Exchange's Single, Multi-Benefit or Multi-Policy services which enable advisers to generate quotes that meet a broader range of client needs while carrying their details seamlessly and efficiently through to application.

Jacqueline Durbin, Head of Product - Sourcing at Iress, said:

"It's fantastic to see The Exeter's Real Life product on our services, bringing even greater choice to the thousands of advisers who rely on The Exchange to source the best protection cover for their clients. Given the increasingly complex needs of customers, particularly those with pre-existing conditions, this is a timely and valuable addition - helping advisers deliver more comprehensive, tailored protection solutions with greater ease and efficiency."

Jack Southcott, Head of Protection Proposition at The Exeter, commented: "The addition of Real Life to The Exchange alongside our income protection product Income First, means that Iress users now have easy access to our full range of award-winning protection products. Advisers can obtain a quote for Real Life as a standalone product or as part of a multi-benefit application. What's more, we have made a number of enhancements to the product including the option for clients to apply on a dual or joint life basis, and the introduction of beneficiary nomination. We're really excited by these developments and look forward to seeing how they are received by Iress users."

Ends

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About Iress

Iress (IRE.ASX) is a technology company providing software to the financial services industry. We provide software and services for trading & market data, financial advice, investment management, superannuation, life & pensions and data intelligence in Asia-Pacific, North America, Africa, the UK and Europe.

www.iress.com

About The Exeter

The Exeter is a leading health and life insurance provider who have supported UK families in the event of ill health or injury since 1888. Formerly known as the Exeter Friendly Society and Pioneer Friendly Society, The Exeter is a mutual friendly society. This means it's owned by members and run for their benefit.

The Exeter is a trading name of Exeter Friendly Society Limited, which is authorised by the Prudential Regulation Authority and regulated by the Financial Conduct Authority and the Prudential Regulation Authority (Register number 205309) and is incorporated under the Friendly Societies Act 1992 Register No. 91F with its registered office at Lakeside House, Emperor Way, Exeter, England EX1 3FD.

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