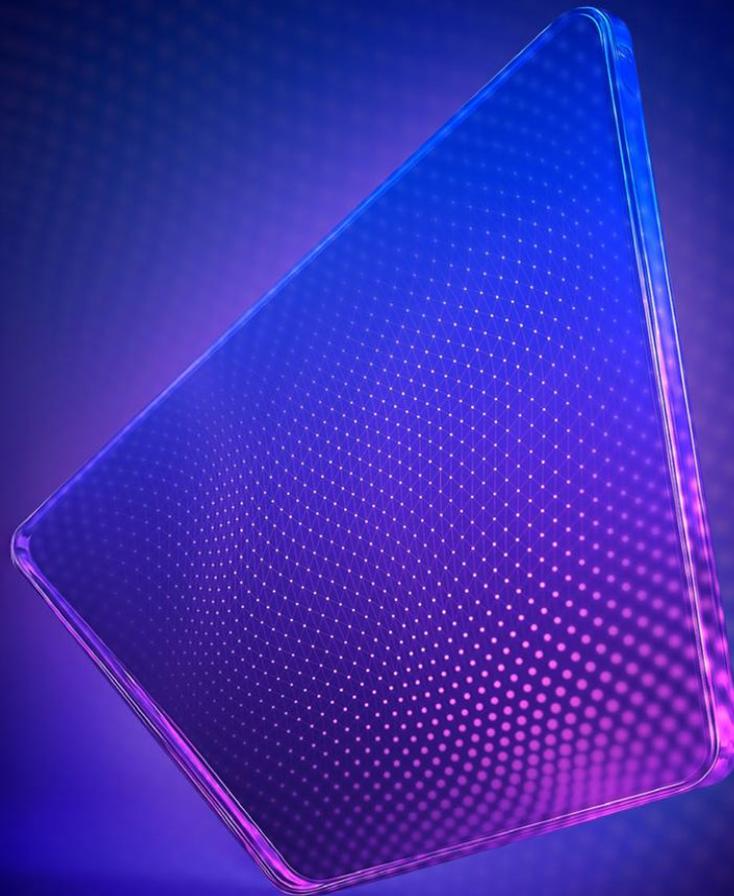




FY25 Financial results

25 February 2026

Andrew Russell, Group CEO
Cameron Williamson, CFO



Agenda

1. **FY25 Results Highlights**
2. **FY25 Financial Results**
3. **FY26 Strategy Overview**
4. **FY26 Guidance**
5. **Key Takeaways**

FY25 key messages

FY25 headline results delivered ahead of guidance



| | | |
|---|--|---|
| 1 | FY25 headline financial results delivered ahead of guidance ¹ | Headline Adjusted EBITDA \$136.2m & UPAT \$73.9m |
| 2 | Simplified business with sharpened strategic focus | Building a leading Wealth and Trading & Market Data software business |
| 3 | Robust Continuing Business ² performance | Revenue +6.5% and Adjusted EBITDA +14.9%, with improving second half momentum positioning Iress well for FY26 |
| 4 | Strengthened balance sheet | Providing financial flexibility following resumption of dividends - final dividend of 13.0 cps, fully franked |
| 5 | Clear pathway to higher margins & improved cash generation | Business efficiency program to support delivery of FY26 Cash EBITDA margin exit run-rate of +25% |

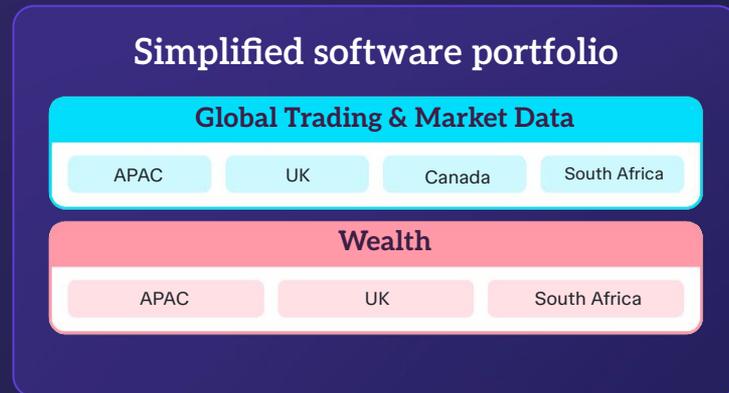
Performance vs prior corresponding period - FY24. For Continuing Business financial information in prior periods please refer to the Appendix to this presentation.

1. FY25 guidance: Adjusted EBITDA \$128 - \$132m and UPAT of \$67 - \$71m.

2. Continuing Business is APAC Wealth, GTMD (including South Africa and Canada) and UK Wealth & Sourcing. FY25 Continuing Business revenue +4.5% on a constant currency basis.

Simplified software portfolio

Centred on two core businesses - Wealth and Trading & Market Data



FY25 financial highlights - Continuing Business



Revenue

\$504.3m
+6.5%¹

Adjusted EBITDA

\$132.6m
+14.9%

Adjusted EBITDA Margin

26.3%
+192bps

UPAT

\$72.8m
+34.3%

Robust Continuing Business performance

- Revenue +6.5%¹
- Adjusted EBITDA +14.9%
- Adjusted EBITDA margin 26.3%
- UPAT +34.3%
- Improved performance in all business units reflects positive impact of simplification, cost discipline and sharper operational focus.

Performance vs prior corresponding period - FY24. For Continuing Business financial information in prior periods please refer to the Appendix to this presentation.

1. Continuing Business: APAC Wealth, GTMD (including South Africa and Canada) and UK Wealth & Sourcing. FY25 Continuing Business revenue +4.5% on a constant currency basis.

FY25 operational highlights

Improved client satisfaction and execution capability

Performance

GTMD: Solid revenue & earnings growth

- Revenue +6.6%¹ vs pcp
- Adjusted EBITDA +8.4% vs pcp

APAC Wealth: Improving trends

- Revenue +2.5% vs pcp
(2H25 revenue +4.5% vs 1H25)
- Adjusted EBITDA +10.0% vs pcp

UK: Strong EBITDA expansion

- Revenue +7.5%¹ vs pcp
- Adjusted EBITDA +50.6% vs pcp

Execution

Improved client satisfaction:
+15 pt uplift in NPS

Successfully delivered
ASX Single Open²

Sold Superannuation and
QuantHouse businesses

Completed significant
implementation program
with key UK client

Business Development

Secured key partner for Xplan
Retirement Income solution

Launched Iress Data Insights

Rolled out Iress Partnership
program in the UK

Continued development of new
buy-side EMS to replace
IOS Classic

¹ On a constant currency basis: GTMD revenue was +5.0% and UK was +2.0%.

² Service Release 15.



Financial Results

Cameron Williamson



CFO Overview



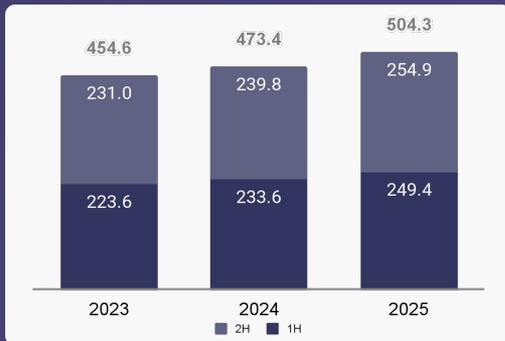
- FY25 Group headline result: UPAT of \$73.9m (+16.6%), EPS of 39.6cps (+16.4%) includes contribution from divested businesses
- Strong FY25 performance from Continuing Business¹; improving revenue growth and margin expansion
- Completed 2025 asset sales; Superannuation (\$40m) and QuantHouse (\$31m)
- Proceeds used to retire debt providing strategic optionality and balance sheet resilience - leverage now 0.5x
- Final dividend of 13.0cps, fully franked
- Transitioning from Adjusted EBITDA to Cash EBITDA in FY26; better reflection of free cash flow generation and capital deployment.

¹ Continuing Business - APAC Wealth, GTMD (including South Africa and Canada) and UK Wealth & Sourcing.

FY23 - FY25 Continuing Business trends



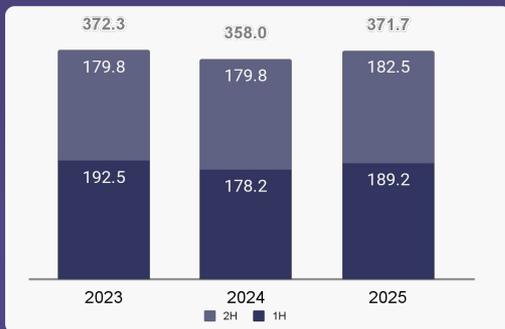
Revenue \$m



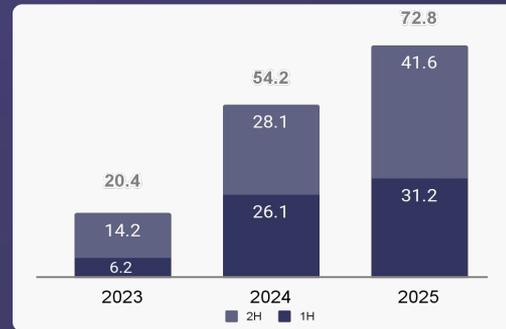
Adjusted EBITDA \$m



Expenses \$m



UPAT \$m



¹ Continuing Business = APAC Wealth, GTMD (including South Africa and Canada) and UK Wealth & Sourcing.

Headline Adjusted EBITDA Reconciliation to UPAT & NPAT



| A\$m | FY24 | FY25 | % vs PCP |
|--|---------------|---------------|--------------|
| Adjusted EBITDA | 132.8 | 136.2 | 3% |
| D&A | (32.2) | (25.3) | (21%) |
| Net interest | (16.8) | (7.2) | (57%) |
| Tax | (20.4) | (29.8) | 46% |
| UPAT | 63.4 | 73.9 | 17% |
| Excluded items¹ | (42.6) | (23.3) | (45%) |
| <i>M&A related items</i> | <i>(13.6)</i> | <i>(13.1)</i> | <i>(4%)</i> |
| <i>Costs associated with disposed business²</i> | <i>-</i> | <i>(2.7)</i> | <i>-</i> |
| <i>Transformation related costs</i> | <i>(29.0)</i> | <i>(7.5)</i> | <i>(74%)</i> |
| Amortisation of acquired intangibles | (14.6) | (2.0) | (86%) |
| Gain / (Loss) - Disposal of Investments | 63.3 | 30.9 | (51%) |
| Tax | 19.2 | (0.2) | (101%) |
| Statutory NPAT | 88.7 | 79.3 | (11%) |

Items of focus:

- Lower D&A reflecting smaller global footprint following asset sales
- Net interest declining on lower debt levels
- Increase in tax expense due to normalisation of tax rates in FY25 following disposal of businesses
- Excluded FY25 items¹:
 - M&A related costs at similar FY24 levels; expected to decline in FY26
 - Lower transformation related costs reflects end of program

¹ Costs excluded from Adjusted EBITDA that do not form part of the ongoing operations of the Group.

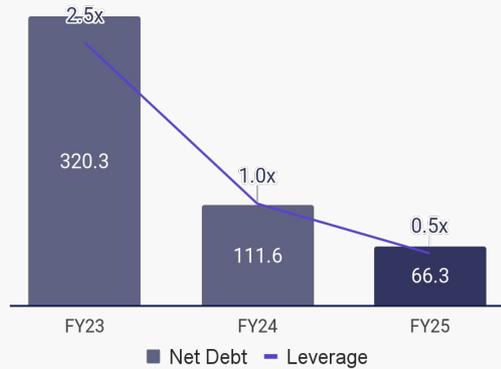
² Costs associated with disposal of Superannuation business.

Balance sheet strength provides financial flexibility



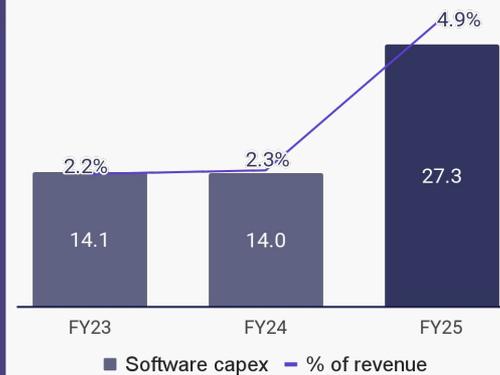
Net debt & leverage

A\$m



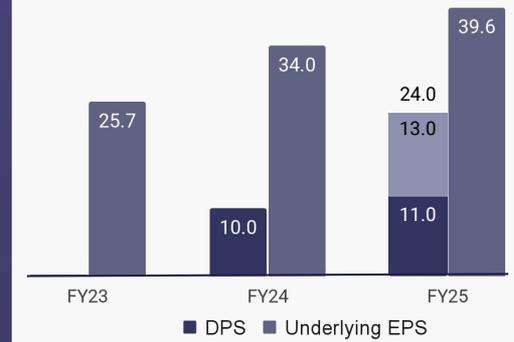
Software Capex

A\$m

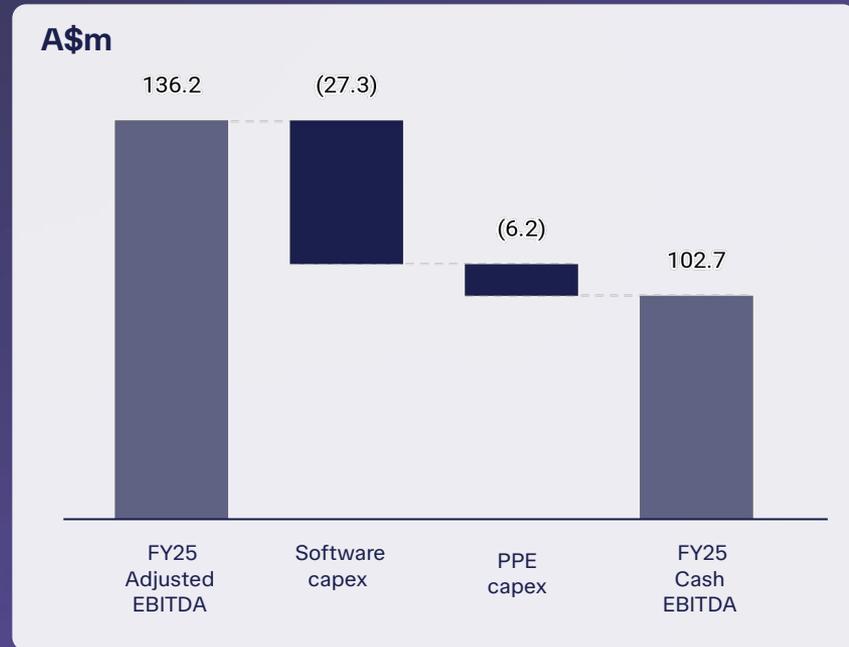


Dividend & Underlying EPS

cps



Transition from Adjusted EBITDA to Cash EBITDA



- From FY26, Cash EBITDA will replace Adjusted EBITDA as Iress' headline reporting measure
- Cash EBITDA represents Adjusted EBITDA less capex¹ (Software and PPE)
- Change better reflects free cash flow generation and capital deployment
- FY26 software capex to remain disciplined and funded from current capital envelope

¹ Capex is defined as capitalised software development costs and property, plant and equipment costs excluding property fit-outs funded by lease incentives.



Strategy & Outlook

Andrew Russell



FY26 strategic areas of focus



Our strategy is simple: product-led execution, capital discipline, customer focus and ambition delivered at pace

Operational excellence

Deliver a FY26 +25% Cash EBITDA exit run-rate through disciplined execution and improved efficiencies

Client-first execution

Accelerate delivery, sharpen responsiveness and embed clear accountability across the organisation

Modular modernisation

Deliver tangible product improvements across our Wealth and Trading platforms

Commercial discipline

Quality earnings growth & margin expansion

Building a durable, high-quality software business with consistent cash generation, strong returns and compounding earnings power

Business efficiency program

Funding investment while maintaining cost control

- In November 2025, a business efficiency program was introduced to accelerate and broaden the Group's stranded cost program
- The program is designed to further enhance operating leverage, strengthen profitability and re-energise the business for growth
- As at February 2026, ~60% of the targeted efficiencies have been executed.

| | Executed as at February 26 | ERR FY26 |
|----------------------------------|----------------------------|--------------------|
| Organisational restructure | \$13m | \$14m-\$16m |
| Software & IT related expense | \$3m | ~\$5m |
| G&A expense | \$1m | \$7m-\$8m |
| Property ¹ | \$0m | ~\$3m |
| Total costs to be removed | \$17m | \$29m-\$32m |

Business efficiency program to support delivery of FY26 Cash EBITDA margin exit run-rate by Q4 2026

+25%

¹ Includes cash cost of rent savings from rationalisation of property footprint, excluded from Cash EBITDA.

Wealth

Modernisation of a market leader

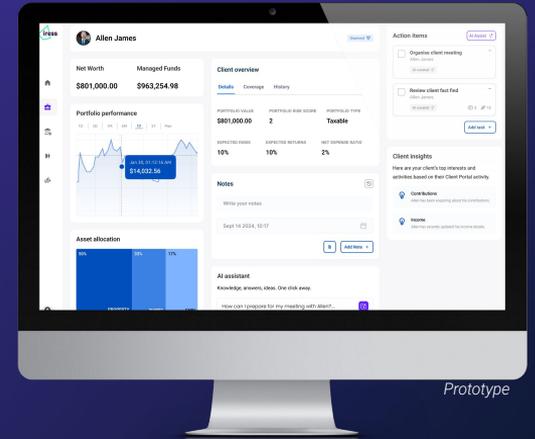
2026 Priorities

Xplan UI
modernisation

Sourcing
uplift

Client benefits

- A reliable, intuitive user experience, retaining the depth & flexibility required for complex advice
- Simpler workflows, clearer navigation, & fewer points of friction across advice, compliance & client management tasks, supported by AI-enabled capabilities
- Improved client engagement tools supporting long-term, trusted advice experiences
- Greater flexibility & intelligence in identifying & meeting Sourcing client needs



Global Trading & Market Data

Modernisation of a market leader



2026 Priorities

New
global EMS

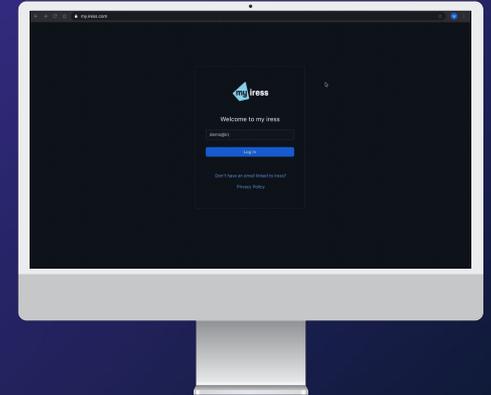
Iress
workspaces

Iress FIX Hub
expansion

Data intelligence

Client benefits

- Expanding global EMS capability with multi-asset, multi-currency workflows
- Enhanced capabilities across My Iress & Iress Pro, with new & refreshed trading & market data widgets including third party integrations
- New suite of widgets for FIX monitoring, Risk and Message quarantining
- Centralised & secure data access, seamless regulatory reporting, actionable insights & analytics
- Unlocking AI & machine learning capabilities



AI innovation

Iress well positioned to benefit from and capitalise on AI-driven disruption

Iress' defensive moat

Deep, trusted client relationships, with software and integrations firmly embedded in client ecosystems

Complex, regulated Wealth and Trading workflows provide strong barriers to entry and disintermediation

Secure platform foundation, which enables controlled AI deployment and long-term value capture

Iress' AI framework

Infrastructure

Scalable foundations enabling safe Agentic AI innovation

Internal efficiencies

Optimise cost and accelerate delivery through AI-augmented enterprise

Product strategy

Uplift revenue through AI-powered products

Enables Iress to...

Accelerate complex analysis, case coding and software delivery

Scale products innovatively while strengthening trust and resilience

Reduce technical complexity and legacy constraints

Compliance support through smarter automation and controls

FY26 guidance¹



| | |
|--|---|
| FY26 Revenue | \$520 - \$528 million ( 3-5% vs FY25) |
| FY26 Cash EBITDA² | \$116 - \$123 million ( 15-23% vs FY25) |
| FY26 UPAT | \$84 - \$90 million ( 15-24% vs FY25) |
| FY26 Cash EBITDA Margin exit run-rate | +25% |

This guidance reflects:

- Ongoing capex² investment in core platform modernisation, expected to be at similar levels to FY25
- Realisation of further business efficiency benefits.

¹ On a Continuing Business and constant currency basis, using FY25 average as per Slide 34.

² Adjusted EBITDA less capex which is defined as capitalised software development costs and property, plant and equipment costs excluding property fit-outs funded by lease incentives.

Key takeaways



lress successfully
simplified with
strengthened
earnings quality

Improved financial
performance with
clear operational
momentum

Strong balance
sheet providing
financial flexibility

Simple strategy:
product-led
execution, capital
discipline, customer
focus and ambition
delivered at pace

lress positioned
as a high quality,
cash compounding
software business
with meaningful
valuation upside



Questions



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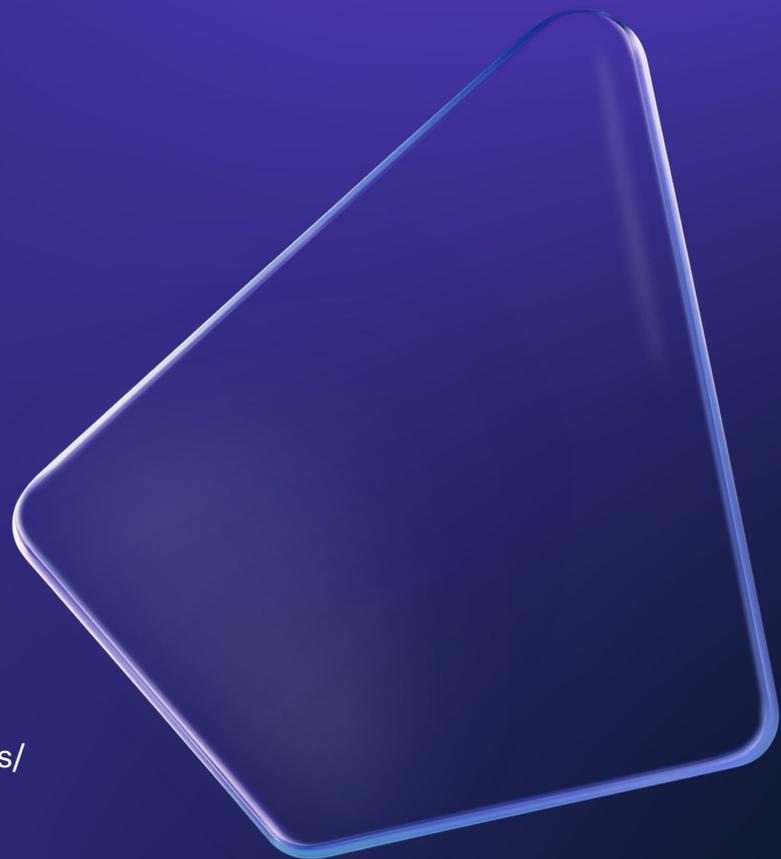
Iress' financial results are reported under International Financial Reporting Standards (IFRS). This report includes certain non-IFRS measures including Adjusted EBITDA, Cash EBITDA, UPAT and Constant Currency. These measures are presented to enable understanding of the performance of the Company without the impact of non-trading items and foreign currency impacts. Non-IFRS measures have not been subject to audit or review.

All amounts and dollar values are in Australian dollars (A\$). Certain figures, amounts, percentages, estimates, calculations of value and fractions may be subject to rounding differences.



Appendix

Additional supplementary information is available in the 2025 Analyst Pack on Iress' investor website:
<https://www.iress.com/about/investors/results-and-reports/>



Appendix index

1. **FY25 Headline results summary**
2. **FY25 Continuing Business results summary**
3. **Group P&L - FY25 & FY24 EBITDA by segment**
4. **Group P&L - Trends by half**
5. **Business unit performance**
6. **Underlying EPS reconciliation**
7. **Divestments and TSA summary**
8. **Foreign exchange rates**

1.0 FY25 Headline results summary



| A\$m | FY24 | FY25 | \$ vs PCP | % vs PCP |
|------------------------------|----------------|----------------|---------------|---------------|
| Recurring Revenue | 553.7 | 524.9 | (28.8) | (5.2%) |
| Non-Recurring Revenue | 50.9 | 36.8 | (14.1) | (27.7%) |
| Total Revenue | 604.6 | 561.7 | (42.9) | (7.1%) |
| Staff costs | (291.1) | (246.4) | 44.7 | (15.4%) |
| Cost of sales | (107.2) | (101.7) | 5.5 | (5.1%) |
| Non-wage opex | (73.5) | (70.9) | 2.6 | (3.5%) |
| R&D opex - new products | - | (6.5) | (6.5) | - |
| Total Operating Costs | (471.8) | (425.5) | 46.3 | (9.8%) |
| Adjusted EBITDA | 132.8 | 136.2 | 3.4 | 2.6% |
| Adjusted EBITDA margin | 22.0% | 24.2% | 228 bps | 2.3% |
| UPAT | 63.4 | 73.9 | 10.5 | 16.6% |
| Underlying EPS (cps) | 34.0 | 39.6 | 5.6 | 16.4% |
| Statutory NPAT | 88.7 | 79.3 | (9.4) | (10.6%) |

Key Points (Headline)

- UPAT and Underlying EPS +16%
- Revenue - 7.1%:
 - Impacted by divestments offset by;
 - 6.5% growth from Continuing Business
- Expenses -9.8%:
 - Impacted by divestments offset by;
 - Higher non-wage and R&D expenses from Continuing Business
- Statutory NPAT -10.6%
 - Decline due to a reduction in gains from divestments

¹For reported Revenue & Other Income please refer to Iress' 2025 Annual Report.

2.0 FY25 Continuing Business results summary



| A\$m | FY24 | FY25 | \$ vs PCP | % vs PCP |
|------------------------------|----------------|----------------|---------------|--------------|
| Recurring Revenue | 450.6 | 475.4 | 24.8 | 5.5% |
| Non-Recurring Revenue | 22.8 | 28.9 | 6.1 | 26.8% |
| Total Revenue | 473.4 | 504.3 | 30.9 | 6.5% |
| Staff costs | (219.4) | (217.2) | 2.2 | (1.0%) |
| Cost of sales | (75.0) | (80.7) | (5.7) | 7.6% |
| Non-wage opex | (63.6) | (67.3) | (3.7) | 5.8% |
| R&D opex - new products | - | (6.5) | (6.5) | - |
| Total Operating Costs | (358.0) | (371.7) | (13.7) | 3.8% |
| Adjusted EBITDA | 115.4 | 132.6 | 17.2 | 14.9% |
| Adjusted EBITDA margin | 24.4% | 26.3% | 192 bps | 1.9% |
| UPAT | 54.2 | 72.8 | 18.6 | 34.3% |
| Underlying EPS (cps) | 29.0 | 39.0 | 10.0 | 34.2% |

Key points (Continuing Business):

- UPAT and Underlying EPS +34%
- Revenue +6.5% with improved growth across most business lines; benefited from favourable FX (+4.5% constant currency)
- Expenses +3.8%:
 - c. 50% of expense growth due to R&D opex investment for UK opportunity
 - Non-wage related costs +6-7% higher
 - Employee related costs 1% lower on reduced FTE
- Ongoing Adjusted EBITDA margin expansion to 26.3%, 1.9% higher

¹ Refer to Slide 10 for UPAT summary. Continuing business - APAC Wealth, GTMD (including South Africa and Canada) and UK Wealth & Sourcing.

3.0 Group P&L - FY25 EBITDA by segment



| \$Am | Global Trading & Market Data | APAC Wealth | UK Wealth & Sourcing | Corporate & Other | Group Continuing business | Super-annuation | QuantHouse | Other | Divested business | Group Reported |
|------------------------|------------------------------|---------------|----------------------|-------------------|---------------------------|-----------------|---------------|----------|-------------------|----------------|
| Recurring Revenue | 242.8 | 129.9 | 102.6 | 0.1 | 475.4 | 20.9 | 28.6 | - | 49.5 | 524.9 |
| Non-Recurring Revenue | 7.7 | 3.8 | 12.7 | 4.7 | 28.9 | 6.9 | 1.0 | - | 7.9 | 36.8 |
| Total Revenue | 250.5 | 133.7 | 115.3 | 4.8 | 504.3 | 27.8 | 29.6 | - | 57.4 | 561.7 |
| Staff Costs | (61.3) | (40.4) | (46.5) | (70.4) | (218.6) | (18.1) | (11.1) | - | (29.2) | (247.8) |
| Cost of Sales | (61.0) | (7.9) | (12.0) | 0.2 | (80.7) | (2.0) | (19.0) | - | (21.0) | (101.7) |
| Other direct expenses | (8.2) | (4.5) | (5.0) | (54.7) | (72.4) | (2.2) | (1.4) | - | (3.6) | (76.0) |
| Indirect expenses | (57.0) | (35.7) | (27.4) | 120.1 | - | - | - | - | - | - |
| Operating costs | (187.5) | (88.5) | (90.9) | (4.8) | (371.7) | (22.3) | (31.5) | - | (53.8) | (425.5) |
| Adjusted EBITDA | 63.0 | 45.2 | 24.4 | - | 132.6 | 5.5 | (1.9) | - | 3.6 | 136.2 |
| Capex | (20.2) | (2.7) | (4.3) | (5.2) | (32.4) | (0.6) | (0.5) | - | (1.1) | (33.5) |
| Cash EBITDA | 42.8 | 42.5 | 20.1 | (5.2) | 100.2 | 4.9 | (2.4) | - | 2.5 | 102.7 |

¹ Other refers to those divested business units that were within the Iress Group for only part of 2024; MFA, Platform, UK Mortgages & Pulse.

3.1 Group P&L - FY24 EBITDA by segment



| \$Am | Global Trading & Market Data | APAC Wealth | UK Wealth & Sourcing | Corporate & Other | Group Continuing business | Super-annuation | QuantHouse | Other | Divested business | Group Reported |
|------------------------|------------------------------|---------------|----------------------|-------------------|---------------------------|-----------------|---------------|---------------|-------------------|----------------|
| Recurring Revenue | 226.9 | 128.1 | 95.6 | - | 450.6 | 42.1 | 40.2 | 20.8 | 103.1 | 553.7 |
| Non-Recurring Revenue | 8.0 | 2.4 | 11.7 | 0.7 | 22.8 | 15.9 | 0.9 | 11.3 | 28.1 | 50.9 |
| Total Revenue | 234.9 | 130.5 | 107.3 | 0.7 | 473.4 | 58.0 | 41.1 | 32.1 | 131.2 | 604.6 |
| Staff Costs | (62.6) | (42.2) | (51.3) | (63.3) | (219.4) | (42.8) | (14.4) | (14.5) | (71.7) | (291.1) |
| Cost of Sales | (55.1) | (8.3) | (10.9) | (0.7) | (75.0) | (3.7) | (26.4) | (2.1) | (32.2) | (107.2) |
| Other direct expenses | (6.5) | (4.0) | (4.6) | (48.5) | (63.6) | (6.4) | (2.3) | (1.2) | (9.9) | (73.5) |
| Indirect expenses | (52.6) | (34.9) | (24.3) | 111.8 | - | - | - | - | - | - |
| Operating costs | (176.8) | (89.4) | (91.1) | (0.7) | (358.0) | (52.9) | (43.1) | (17.8) | (113.8) | (471.8) |
| Adjusted EBITDA | 58.1 | 41.1 | 16.2 | - | 115.4 | 5.1 | (2.0) | 14.3 | 17.4 | 132.8 |

¹ Other refers to those divested business units that were within the Iress Group for only part of 2024; MFA, Platform, UK Mortgages & Pulse.

4.0 Group P&L - Trends



Group headline

| A\$m | 1H24 | 2H24 | FY24 | 1H25 | 2H25 | FY25 | YoY % |
|----------------------------|----------------|----------------|----------------|----------------|----------------|----------------|---------------|
| Recurring revenue | 282.5 | 271.2 | 553.7 | 277.6 | 247.3 | 524.9 | (5.2%) |
| Non-recurring revenue | 26.5 | 24.4 | 50.9 | 21.9 | 14.9 | 36.8 | (27.7%) |
| Total Revenue | 309.0 | 295.6 | 604.6 | 299.5 | 262.2 | 561.7 | (7.1%) |
| Staff costs | (153.5) | (137.6) | (291.1) | (137.2) | (110.6) | (247.8) | (14.9%) |
| Cost of sales | (53.0) | (54.2) | (107.2) | (56.5) | (45.2) | (101.7) | (5.1%) |
| Other direct expenses | (35.5) | (38.0) | (73.5) | (41.4) | (34.6) | (76.0) | 3.4% |
| Operating Costs | (242.0) | (229.8) | (471.8) | (235.1) | (190.4) | (425.5) | (9.8%) |
| Adjusted EBITDA | 67.0 | 65.8 | 132.8 | 64.4 | 71.8 | 136.2 | 2.6% |
| Adjusted EBITDA - Margin % | 21.7% | 22.3% | 22.0% | 21.5% | 27.4% | 24.2% | 228 bps |
| Revenue per FTE (\$m) | 0.18 | 0.19 | 0.40 | 0.24 | 0.22 | 0.48 | 21.0% |
| UPAT | 33.0 | 30.4 | 63.4 | 32.9 | 41.0 | 73.9 | 16.6% |

Continuing business¹

| A\$m | 1H24 | 2H24 | FY24 | 1H25 | 2H25 | FY25 | YoY % |
|----------------------------|----------------|----------------|----------------|----------------|----------------|----------------|--------------|
| Recurring revenue | 225.1 | 225.5 | 450.6 | 235.2 | 240.2 | 475.4 | 5.5% |
| Non-recurring revenue | 8.5 | 14.3 | 22.8 | 14.2 | 14.7 | 28.9 | 26.8% |
| Total Revenue | 233.6 | 239.8 | 473.4 | 249.4 | 254.9 | 504.3 | 6.5% |
| Staff costs | (111.3) | (108.1) | (219.4) | (111.0) | (107.6) | (218.6) | (0.4%) |
| Cost of sales | (36.4) | (38.6) | (75.0) | (40.3) | (40.4) | (80.7) | 7.6% |
| Other direct expenses | (30.5) | (33.1) | (63.6) | (37.9) | (34.5) | (72.4) | 13.8% |
| Operating Costs | (178.2) | (179.8) | (358.0) | (189.2) | (182.5) | (371.7) | 3.8% |
| Adjusted EBITDA | 55.4 | 60.0 | 115.4 | 60.2 | 72.4 | 132.6 | 14.9% |
| Adjusted EBITDA - Margin % | 23.7% | 25.0% | 24.4% | 24.1% | 28.4% | 26.3% | 192 bps |
| Revenue per FTE (\$m) | 0.19 | 0.20 | 0.39 | 0.21 | 0.22 | 0.43 | 9.3% |
| UPAT | 26.1 | 28.1 | 54.2 | 31.2 | 41.6 | 72.8 | 34.3% |

¹ Continuing business - APAC Wealth, GTMD (including South Africa and Canada) and UK Wealth & Sourcing.

5.0 Business unit performance



GTMD^{1,2} (continuing) - FY24→FY25

| A\$m | 1H24 | 2H24 | FY24 | 1H25 | 2H25 | FY25 | YoY % |
|----------------------------|---------------|---------------|----------------|---------------|---------------|----------------|-------------|
| Recurring revenue | 112.5 | 114.4 | 226.9 | 120.8 | 122 | 242.8 | 7.0% |
| Non-recurring revenue | 3.3 | 4.7 | 8.0 | 4.0 | 3.7 | 7.7 | (3.7%) |
| Total Revenue | 115.8 | 119.1 | 234.9 | 124.8 | 125.7 | 250.5 | 6.6% |
| Staff costs | (32.1) | (30.5) | (62.6) | (29.9) | (31.4) | (61.3) | (2.1%) |
| Cost of sales | (27.3) | (27.8) | (55.1) | (30.3) | (30.7) | (61.0) | 10.7% |
| Other direct expenses | (2.7) | (3.8) | (6.5) | (3.7) | (4.5) | (8.2) | 26.2% |
| Indirect Expenses | (26.2) | (26.4) | (52.6) | (30.7) | (26.3) | (57.0) | 8.4% |
| Operating Costs | (88.3) | (88.5) | (176.8) | (94.6) | (92.9) | (187.5) | 6.1% |
| Adjusted EBITDA | 27.5 | 30.6 | 58.1 | 30.2 | 32.8 | 63.0 | 8.4% |
| Adjusted EBITDA - Margin % | 23.7% | 25.7% | 24.7% | 24.2% | 26.1% | 25.1% | 42 bps |
| Revenue per FTE (\$m) | 0.27 | 0.27 | 0.53 | 0.28 | 0.29 | 0.58 | 9.3% |

APAC Wealth² (continuing) - FY24→FY25

| A\$m | 1H24 | 2H24 | FY24 | 1H25 | 2H25 | FY25 | YoY % |
|----------------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| Recurring revenue | 65.4 | 62.7 | 128.1 | 63.6 | 66.3 | 129.9 | 1.4% |
| Non-recurring revenue | 1.2 | 1.2 | 2.4 | 1.8 | 2.0 | 3.8 | 58.3% |
| Total Revenue | 66.6 | 63.9 | 130.5 | 65.4 | 68.3 | 133.7 | 2.5% |
| Staff costs | (21.8) | (20.4) | (42.2) | (20.5) | (19.9) | (40.4) | (4.3%) |
| Cost of sales | (4.0) | (4.3) | (8.3) | (4.1) | (3.8) | (7.9) | (4.8%) |
| Other direct expenses | (1.7) | (2.3) | (4.0) | (1.8) | (2.7) | (4.5) | 12.5% |
| Indirect Expenses | (17.5) | (17.4) | (34.9) | (18.9) | (16.8) | (35.7) | 2.3% |
| Operating Costs | (45.0) | (44.4) | (89.4) | (45.3) | (43.2) | (88.5) | (1.0%) |
| Adjusted EBITDA | 21.6 | 19.5 | 41.1 | 20.1 | 25.1 | 45.2 | 10.0% |
| Adjusted EBITDA - Margin % | 32.4% | 30.5% | 31.5% | 30.7% | 36.7% | 33.8% | 231 bps |
| Revenue per FTE (\$m) | 0.25 | 0.26 | 0.53 | 0.27 | 0.29 | 0.57 | 8.0% |

¹ GTMD includes South African and Canadian operations.

² Adjusted EBITDA for each segment represents direct P&L contribution and indirect expenses from corporate functions providing scale benefits across the Group which have been fully allocated across segments.

5.1 Business unit performance



UK¹ (continuing) - FY24→FY25

| A\$m | 1H24 | 2H24 | FY24 | 1H25 | 2H25 | FY25 | YoY % |
|----------------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| Recurring revenue | 47.2 | 48.4 | 95.6 | 50.7 | 51.9 | 102.6 | 7.3% |
| Non-recurring revenue | 4.0 | 7.7 | 11.7 | 6.7 | 6.0 | 12.7 | 8.5% |
| Total Revenue | 51.2 | 56.1 | 107.3 | 57.4 | 57.9 | 115.3 | 7.5% |
| Staff costs | (26.1) | (25.2) | (51.3) | (24.6) | (21.9) | (46.5) | (9.4%) |
| Cost of sales | (5.1) | (5.8) | (10.9) | (6.0) | (6.0) | (12.0) | 10.1% |
| Other direct expenses | (2.0) | (2.6) | (4.6) | (2.8) | (2.2) | (5.0) | 8.7% |
| Indirect Expenses | (11.7) | (12.6) | (24.3) | (14.1) | (13.3) | (27.4) | 12.8% |
| Operating Costs | (44.9) | (46.2) | (91.1) | (47.5) | (43.4) | (90.9) | (0.2%) |
| Adjusted EBITDA | 6.3 | 9.9 | 16.2 | 9.9 | 14.5 | 24.4 | 50.6% |
| Adjusted EBITDA - Margin % | 12.3% | 17.6% | 15.10% | 17.2% | 25.0% | 21.16% | 606 bps |
| Revenue per FTE (\$m) | 0.19 | 0.22 | 0.41 | 0.24 | 0.24 | 0.48 | 16.2% |

Corporate & Other (continuing) - FY24→FY25

| A\$m | 1H24 | 2H24 | FY24 | 1H25 | 2H25 | FY25 | YoY % |
|------------------------|----------|--------------|--------------|--------------|--------------|--------------|---------------|
| Recurring revenue | - | - | - | 0.1 | - | 0.1 | n/m |
| Non-recurring revenue | - | 0.7 | 0.7 | 1.7 | 3.0 | 4.7 | 571.4% |
| Total Revenue | - | 0.7 | 0.7 | 1.8 | 3.0 | 4.8 | 585.7% |
| Staff costs | (31.3) | (32.0) | (63.3) | (36.0) | (34.4) | (70.4) | 11.2% |
| Cost of sales | - | (0.7) | (0.7) | 0.1 | 0.1 | 0.2 | (128.6%) |
| Other direct expenses | (24.1) | (24.4) | (48.5) | (29.6) | (25.1) | (54.7) | 12.8% |
| Indirect Expenses | 55.4 | 56.4 | 111.8 | 63.7 | 56.4 | 120.1 | 7.4% |
| Operating Costs | - | (0.7) | (0.7) | (1.8) | (3.0) | (4.8) | 585.7% |
| Adjusted EBITDA | - | - | - | - | - | - | n/m |

¹ Adjusted EBITDA for each segment represents direct P&L contribution and indirect expenses from corporate functions providing scale benefits across the Group which have been fully allocated across segments.

6.0 Underlying EPS reconciliation



Group Headline

| A\$m | FY24 | FY25 | % vs PCP |
|-----------------------------|-------------|-------------|--------------|
| Total Revenue | 604.6 | 561.7 | (7.1%) |
| Total Operating Costs | (471.8) | (425.5) | (9.8%) |
| Adjusted EBITDA | 132.8 | 136.2 | 2.6% |
| UPAT | 63.4 | 73.9 | 16.6% |
| Weighted average shares (m) | 186.6 | 186.8 | 0.1% |
| Underlying EPS (cps) | 34.0 | 39.6 | 16.4% |

Group Continuing

| A\$m | FY24 | FY25 | % vs PCP |
|-----------------------------|-------------|-------------|--------------|
| Total Revenue | 473.4 | 504.3 | 6.5% |
| Total Operating Costs | (358.0) | (371.7) | 3.8% |
| Adjusted EBITDA | 115.4 | 132.6 | 14.9% |
| UPAT | 54.2 | 72.8 | 34.3% |
| Weighted average shares (m) | 186.6 | 186.8 | 0.1% |
| Underlying EPS (cps) | 29.0 | 39.0 | 34.2% |

¹ The weighted average shares used to calculate Underlying EPS includes all ordinary shares with eligible dividend and voting rights not beneficially held by Iress' Employee Equity Plan Trust.

7.0 Divestments and TSA summary



| Divestment | Announced | Consideration | Completed | TSA Period | TSA Completion |
|----------------|-----------|---------------|-----------|------------|----------------|
| MFA | Aug-23 | \$52.0m | Oct-23 | 24m | April-26 |
| Platform | Feb-24 | \$1.0m | April-24 | 18m | Completed |
| MSO - UK | Mar-24 | \$147.0m | Aug-24 | 12m | Completed |
| Pulse - UK | May-24 | NA | June-24 | NA | Completed |
| Superannuation | Jan-25 | \$40.0m | May-25 | 18m | Q426 |
| QuantHouse | April-25 | \$31.3m | Aug-25 | 12m | Q326 |

8.0 Foreign exchange rates



| | FY24 Avg | FY25 Avg |
|-----------|----------|----------|
| AUD / GBP | 0.52 | 0.49 |
| AUD / CAD | 0.90 | 0.90 |
| AUD / ZAR | 12.06 | 11.55 |
| AUD / EUR | 0.61 | 0.57 |