

02 July 2020

Iress Lender Connect welcomes TSB and Quilter

Iress today announces that its Lender Connect programme is now live with TSB and Quilter. The programme brings together mortgage lending and intermediary markets within a single platform - saving time and reducing errors caused by re-keying.

Advisers at Quilter will be able to access all TSB mortgage products and apply for them seamlessly through their existing systems.

Lender Connect makes it easy for intermediaries to apply for mortgage products on their clients' behalf from existing systems. It automatically pre-populates a mortgage application with data already captured in advice and sourcing software, significantly reducing time and duplication. Lender Connect is available to all intermediaries, regardless of the technology they are using or their business processes. It can integrate with any advice software and lender portal. There are no new processes to learn, and advisers can continue to use the systems and software they are familiar with.

Iress executive general manager, product, Andrew Simon said: "It's always been our goal to bring the industry together and Lender Connect has the potential to do that. Never before have lenders, distributors and intermediaries been able to interact seamlessly regardless of the platforms they are running. In bringing on board both sides of the value equation, we're a huge step closer to achieving this goal."

TSB mortgage distribution director, Roland McCormack, said: "TSB is committed to the intermediary market, and our pilot launch with Iress Lender Connect is a huge step forward in streamlining the end-to-end process for our broker partners. This is just the start of our journey to deliver two-way connectivity, and we're thrilled to be partnering with Iress and Quilter to transform the mortgage application process."

Quilter Financial Planning managing director of advice network, Gemma Harle, said: "We are delighted to be a part of the Lender Connect programme and enjoy the improved efficiencies it can deliver. This technology has been something many mortgage advisers in our network have been waiting for and I know it will be eagerly received. I look forward to seeing this programme grow and become an integral part of the mortgage advice process."

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About Iress

Iress (IRE.ASX) is a technology company providing software to the financial services industry.

We provide software and services for trading & market data, financial advice, investment management, mortgages, superannuation, life & pensions and data intelligence.

Our software is used by more than 9,000 businesses and 500,000 users globally. We have over 2,000 people based in Asia-Pacific, North America, Africa, the UK and Europe.

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