Iress appoints Matt Lonsdale to support demand for wealth management software

Iress today announced the appointment of Matt Lonsdale as head of business development - wealth. The appointment comes in response to increased demand for its retail and private wealth management software.

With over 20 years experience in financial services leadership roles, Matt joins Iress from BNY Mellon Pershing where he was VP of sales and relationship management EMEA. There he was responsible for leading the adoption of the digital proposition including portfolio management and CRM technology.

Iress' head of business development - wealth, Matt Lonsdale said: "Iress is at the forefront of wealth management technology and I'm hugely excited about joining them. Wealth managers need their technology to be able to cope with the new normal of remote working, a globally distributed and ever-younger client base and workforce, and continual pressures to do more, faster. Iress's technology meets these needs regardless of the size of firm or assets under management."

Iress' executive general manager for wealth in the UK, Andrew Foster, said: "We are delighted to welcome Matt to Iress. His deep knowledge of the industry will be extremely valuable in supporting leading wealth managers achieve significant operational efficiencies and growth while reducing compliance risk. We look forward to sharing his insights and expertise with clients."

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About Iress

Iress (IRE.ASX) is a technology company providing software to the financial services industry.

We provide software and services for trading & market data, financial advice, investment management, mortgages, superannuation, life & pensions and data intelligence.

Our software is used by more than 9,000 businesses and 500,000 users globally. We have over 2,000 people based in Asia-Pacific, North America, Africa, the UK and Europe.

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